



INTRATONE COMPANY OVERVIEW

Q1 2021 Update 4.0

AGENDA



- Intratone Overview
- Our Solutions
 - Intercoms
 - Access control
 - Digital remote comms
 - Key management
 - Cloud-based management
 - Our services

OUR MISSION

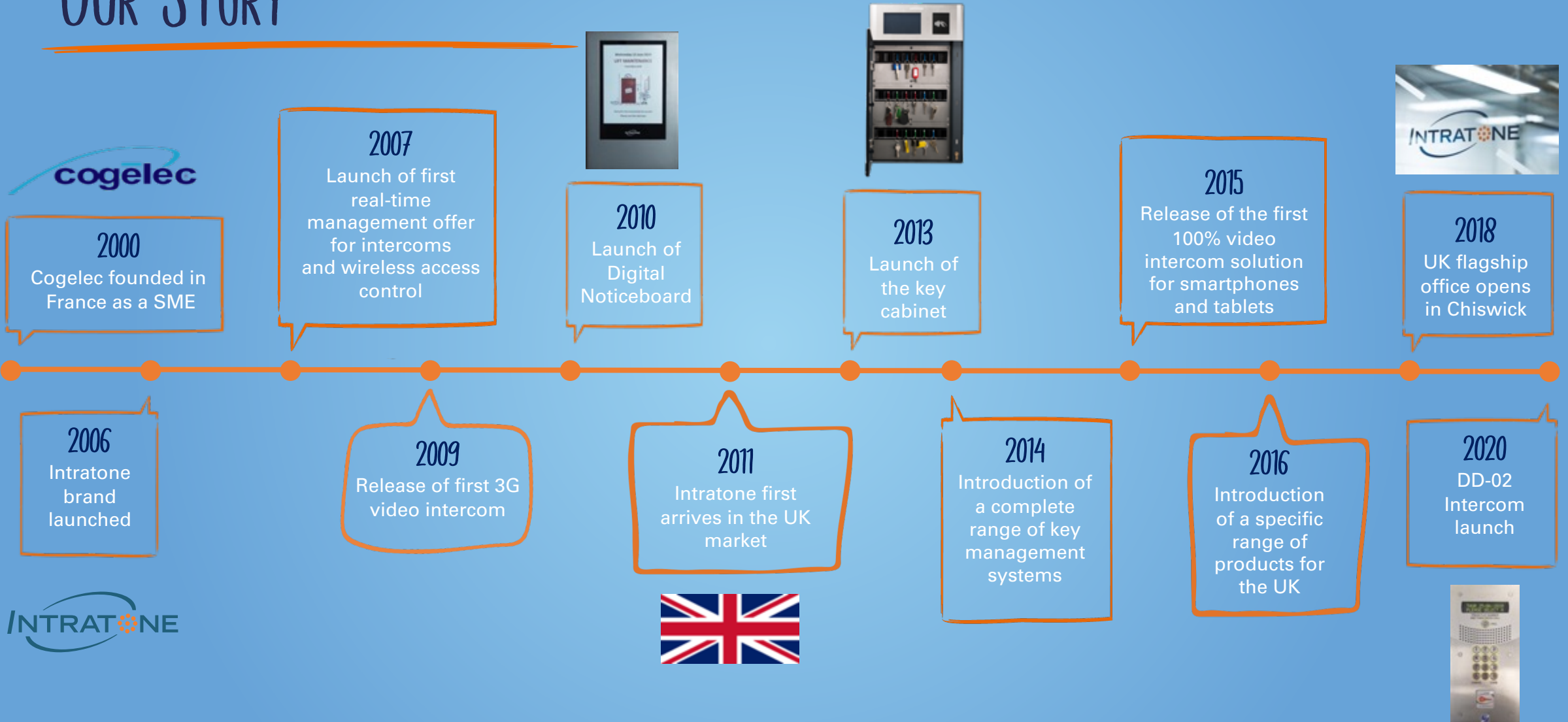
Here at Intratone, we're passionate about creating access control equipment that is **user-friendly** for everyone.

By offering **state-of-the-art wireless solutions**, we aim to save housing professionals both time and money while being safe in the knowledge that their property is secure.

As part of the Cogelec Group, we have years of industry experience and the raw **technological expertise** needed to deliver secure, reliable and simple property access solutions.



OUR STORY



INTRATONE IN THE UK

- Intratone first began trading in the UK in October 2011, with one sales representative.
- As demand for our products and services caught on, our sales team grew from one person to 13, and the rest of our team grew to support that expansion.
- In 2018, demand had grown to a point where the next logical step was to **launch a UK subsidiary** to better meet the needs of our UK customer base.
- Late 2019 saw the launch of our permanent home at our UK flagship office in Chiswick, West London. Today, we have a fantastic 20 person team running our operations in the UK.





HOW IT WORKS

THEN VS NOW



Intercoms of the past

- ✗ 200 g plastic
- ✗ 300 g electronics
- ✗ 20 m cabling
- ✗ Two days to install (average)



Intratone Solutions

- ✓ No handsets
- ✓ No cabling
- ✓ Residents use their own devices
- ✓ Two hours to install (average)

HOW GSM TECHNOLOGY WORKS

- By implementing **SIM cards** and **GSM capabilities** into access control systems, both residents and property professionals can benefit from more streamlined, intuitive block management – allowing property **access to be granted via mobile phone calls**, no matter where they are.
- As an alternative to the more traditional radio-frequency technology, which is reliant on the distance between the device and the handset, GSM technology's **unlimited range** makes property management infinitely more practical.





OUR SOLUTIONS

OUR SOLUTIONS OVERVIEW

- Intratone designs and manufactures innovative solutions for access control and intercoms. All of our solutions are industry leading and utilise the latest technology- including GSM.
- All of our products are paired with our comprehensive services offering- giving you peace of mind that you're in control of your property.



INTERCOMS

ACCESS
CONTROL

REMOTE
DIGITAL
COMMS

KEY
MANAGEMENT

SERVICES

CLOUD-BASED
MANAGEMENT

INTERCOMS

- Our intercoms are perfect for multi-unit residential properties, and are easily accessible to a range of residents.
- Our intercoms are primarily grouped into three categories based on how they work: **direct dial** (DD-XX), **scrolling intercoms** (SC-XX), and **push button** (PB-XX).



ACCESS CONTROL

- Ensure that unwanted guests are kept at bay, while guaranteeing ease of access for expected guests, with Intratone's comprehensive portfolio of stand-alone access control solutions.
- Our access control solutions ensure remote, intuitive and simple access without the need for mechanical keys. Our solutions include:
 - Coded keypads
 - Proximity readers
 - RF receivers
- Our access control solutions are managed via the same management portal as our intercoms.



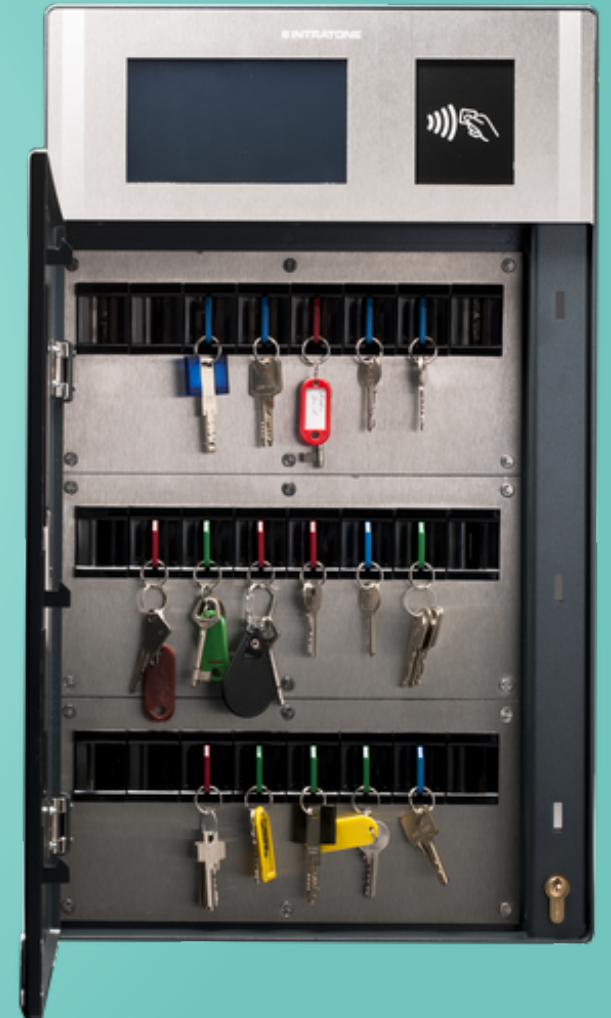
DIGITAL REMOTE COMMS

- Our **digital noticeboards** help housing and property managers ensure that they can quickly and efficiently broadcast information to tenants and residents.
- Using Intratone's **remote management system**, you can upload a message to the screen via your computer in seconds.
- Digital noticeboards are suitable for either **indoor or outdoor** use, ensuring that – wherever you need it – residents will be able to access the most crucial information, as quickly as possible.
- As our digital noticeboards are designed to stand the test of time, you can rest assured that you will not only save costs from **reduced site visits** but also through lifetime added value.



KEY MANAGEMENT

- Manage your property's keys easily and securely with Intratone's **key cabinet**. Installed and ready to use in just a few hours, our key cabinets are the intuitive solution property and housing managers need for key storage.
- Stylish and sleek, our key cabinet can easily be accessed with our electronic keys, which are connected to our **online remote management** and ensure a real-time overview of a property's keys.
- With our secure online management platform, property and housing managers can easily have **visibility of every key**, including who has used them and when they are used, without having to leave the office.
- Save time and money from **reduced site visits** and minimal maintenance with our hassle-free, robust key storage solution.



CLOUD-BASED MANAGEMENT

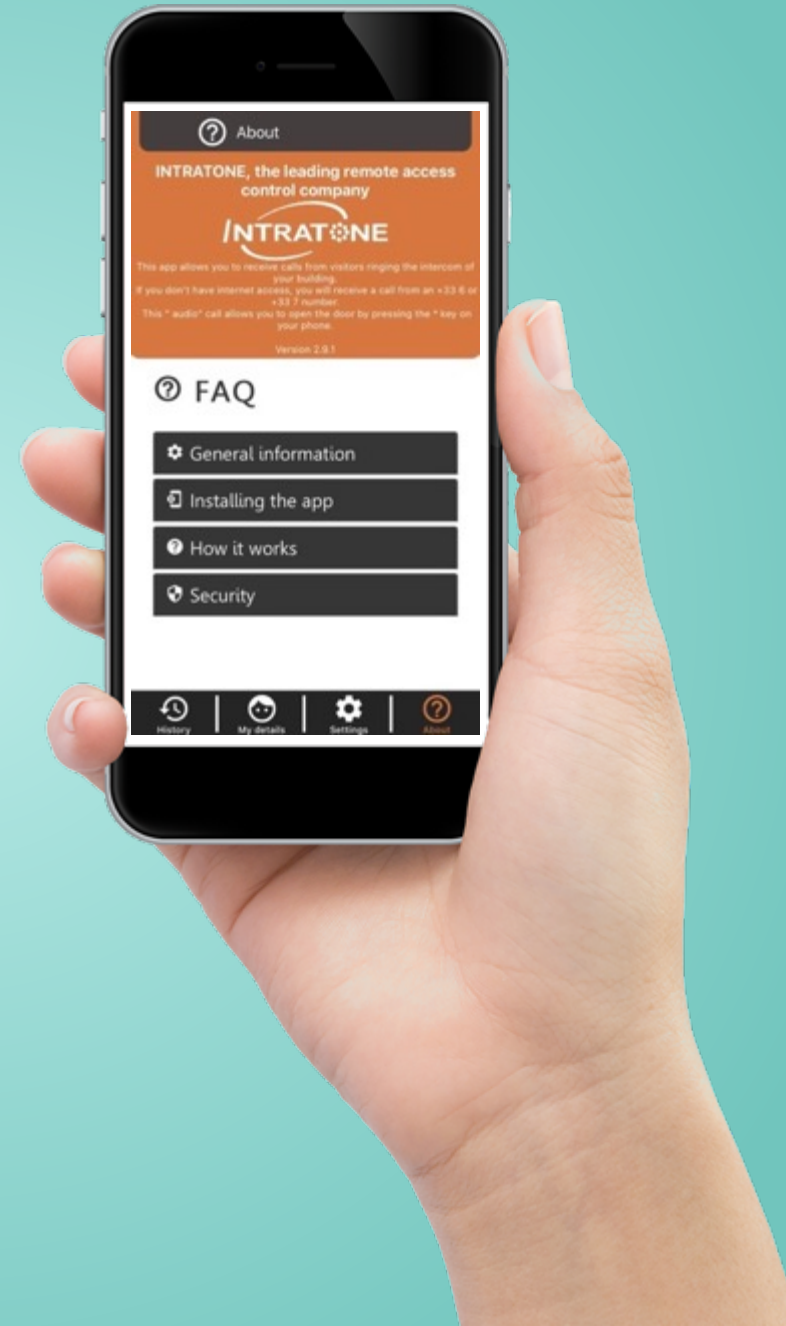
- Intratone offers several management portals for customers to manage properties and access- whether they're managing 10, 100, or even 1000. Our solutions keep you organised and in control.
- **[Intratone.info](#)**
Gives property managers control over who has access to their properties and when.
- **[Organigramme.info](#)**
Allows property managers to fully control keys and access to their properties.
- **[My Intercom Intratone app](#)**
Allows residents to accept video and audio calls made from intercoms.



OUR SERVICES

Our services include:

- Initial set-up and programming
 - Intercoms come fully programmed
 - Key fobs come programmed and boxed individually by flat
- Tailored training
- Dedicated tech support
- Free-of-charge updates



OUR CLIENTS

- Intratone products are currently in use at countless multi-unit residential dwellings across the United Kingdom. From Housing Associations to Property Managers, we work with a variety of buyers across the housing industry to ensure that their properties are secure.



"The cloud-based fob-reader system has significantly enhanced control over who has access, for how long and to which properties. Because it is cloud-based, changes made to key fobs are almost immediate and can be facilitated from anywhere where there is internet access."

- IAN WILLIAMS, ELECTRICAL ENGINEER, HOUNSLOW COUNCIL

"Previously, contractors had to be escorted on-site when issuing fobs. What was an inconvenient system is now much simpler and can be managed remotely. We have increased control over who has access, for how long and to which properties. Residents are happy because they receive their fobs quickly and our staff are happy because it frees up time for them to focus on different tasks."

- PAUL GRADY, ELECTRICAL CONTRACT MANAGER, NETWORK HOMES

"The Intratone system gives us complete control and visibility. It also means we don't have to approach a third party whenever a resident has lost a fob, or someone moves out. We have been so impressed with the potential time and cost savings that we have started a gradual roll out across more of our sites."

- TREVOR HILL, SENIOR COMPLIANCE MANAGER, YOUR HOUSING

MANAGEMENT PORTAL DEMO

→ www.intratone.info

THANK YOU



Any questions?